

Network vs. Hierarchy as Organizing Principles: Information, Power, Benefits in Business as in the Brain

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ABSTRACT

Network methodology and concepts are also being applied to mental health disorders and psychopathology: symptoms are treated as nodes, causally interconnected via biological, psychological, and societal mechanisms. Symptoms can become self-sustaining and self-reinforcing as they get integrated in robust feedback loops. The entire network then becomes chaotic (disordered). Stable states of networked symptoms amount to discreet mental health diagnoses (Borsboom, D.(2017) A Network Theory of Mental Disorders, *World Psychiatry*, 16(1): 5–13, <https://doi.org/10.1002/wps.20375>).

This reconception of mental illness as a network of directly and dynamically interacting symptoms is a reversal of the medicalized static common cause and latent variable model where symptoms are brought on by a single mental health syndrome or disorder (Bringmann, L. F., & Eronen, M. I. (2018). Don't blame the model: Reconsidering the network approach to psychopathology. *Psychological Review*, 125 (4), 606-615. <https://doi.org/10.1037/rev0000108>).

REVIEW NOTE

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National economies and the global arena are organized as networks of producers, suppliers, and consumers or users. Indeed, the network is one of two organizing principles in business, the other being hierarchy. Business units process flows of information, power, and economic benefits and distribute them among the various stakeholders (management, shareholders, workers, consumers, government, communities, etc.)

Similarly, neural networks are used to process information, convey instructions and programming, allocate energy, and monitor and distribute outcomes among its corporeal clients. They bring together producers of signalling and catalyzing molecules and their consumers and end-users: various tissues and body systems.

In mental health networks, it is likely that symptoms act like thermodynamic sinks, draining data generated from within and from without and filtered via psychological constructs, defense mechanisms, memories, core identity, socialized roles, inhibitions, and internal and external objects.

Within networks, timing determines priority and privileged access. First movers (pioneers, early adopters, or processes which immediately

follow stimuli such as triggers) benefit the most from network effects.

In hierarchies, positioning is spatial, not temporal: one's slot in the pyramid determines one's outcomes. But this picture is completely reversed when we consider interactions with the environment: The spatial scope and structure of the network (e.g., the number of nodes, the geographic coverage) determine its success while the storied history of the hierarchy (its longevity, in other words: its temporal aspect) is the best predictor of its reputational capital and its capacity for wealth or signal generation.

Counterintuitively, access to information and the power it affords are not strongly correlated with accrued benefits. In networks, information and power flow horizontally: everyone is equipotent and, like a fractal or a crystal, every segment of the network is identical to the other both structurally and functionally (isomorphism). But benefits accrue vertically to the initiators of the network and are heavily dependent on tenure and mass: the number of nodes "under" the actor. Thus, the earlier participants or members enjoy an exponentially larger share of the benefits than latecomers (MLM commissions, ad revenues in business – or access to mental resources and processing power in psychology).

In hierarchies, benefit accrual is also closely correlated with one's position in the organization and, less often, with one's tenure. Power, information, and benefits are skewed and flow vertically and asymmetrically: the hierarchical organization is based on diminishing potency and heteromorphism (no functional cross-section of the structure resembles another). Members of the hierarchy experience an external locus of control and often develop alloplastic defenses (they blame the world for their failures and errors) and passive-aggressive reactive patterns.

Neural activity in the brain is subject to thresholds of activation and excitation which accrue of multiple populations. This model is midway between a network and a hierarchy and resembles the stock exchange with its trading curbs or circuit breakers (where every equidistant participant is equipotent, at least ideally).

Networks evolve from informal, diffuse structures to increasingly formal ones. Hierarchies go the other way: from formal to informal. The formal hierarchy ends up playing host to numerous informal networks (e.g. in the boardroom or in the neuroplastic brain as it re-wires its pathways). In business, the informal networks introduce terms of service, regulations, and etiquette that tend to render them less nimble and more focused. In the brain, they generate proteins that code for memories and are stable structures.

Finally, hierarchies tend to concentrate their concerted efforts on problem-solving and on fending off challenges. They seek equilibrium and homeostasis and avoid creative destruction, disruptive technologies, and paradigm-altering innovation.

In the business world, networks thrive on challenges and novelty. They benefit from disequilibrium and disruption. They foster technological instability as well as other forms of chaotic interaction such as creative disruption and creative destruction. Consequently, they tend to attract mavericks and entrepreneurs, not managers and academics, for instance.

The brain is a delicate balancing act between these two models with interspersed and interacting stable and stochastic structures. Exactly like in the twin cases of cancer and viruses, mutative pathologies which are evolutionary agents – mental illness may be a way to experiment with variations on the themes of mental health in order to yield or discover higher, more efficient organizational structures, principles, and processes.

Both hierarchies and networks are homophilic (attract same-minded people, and similar stimuli, information, constituents, or elements). Both, therefore, are threatened by the emergence of in-house monocultures which are susceptible to external shocks ("silos").

But networks are far better suited to leverage synergies: they are less rigid than hierarchies and, therefore, have the upper hand as far as coordinated emergent response times and dissemination of new information go. They are also far better suited to optimize their social

or peer capital (same tissue biological cells are peers) because they emphasize social, peer-to-peer interactions over top-down flows.

Networks go through a life cycle which can be divided to three phases:

1. Memetic Phase;
2. Network Effects Phase; and
3. Collapse Phase.

The Memetic Phase is autonomous and based on the distributed replication of memes. It is characterized by fecundity (replication) but not by fidelity (authenticity of replicated memes), or longevity.

The transition to the phase of network effects (network externality) is based on a bandwagon effect: a positive feedback loop enhances the value of the network for its members and users the greater their number is. The more insulated the network is, the more of a self-sufficient and self-sustaining ecosystem it is, the greater its value to its members.

The orthodox prevailing wisdom is that as some critical mass or threshold are transcended, the network goes viral. In nature, viral pandemics self-limit and peter out. Similarly, the network declines, decays and collapses if it fails to activate its members: consume their time, monetize their eyeballs, reward them for time spent within the network, or otherwise create value added intrinsically or extrinsically. Similarly, incipient networks decay in the brain if they fail to excite or activate a neural pathway or if they lack feedback from the body.

Also, if the network is homophilic – is biased as far as information and membership flows are concerned, is subject to solipsistic confirmation bias – it is doomed to collapse. Following the collapse, the network can survive as a remnant or residual network ("neutron star network"), or as an archive ("memory" or "identity" which is a set of memories organized into reframed narratives).

But, in reality, networks thrive when two conditions are met rigorously:

(1) When they generate meaning intrinsically, no matter how outlandish it is (consider religions, scientology, and inane or eccentric cults such as flat Earthers, birthers, or believers in reptilian aliens as the true rulers of humanity).

Such self-generated meaning bonds the members and affords them a feeling of "home", of exclusivity, belonging to a brotherhood, and a narcissistic boost due to their access to arcane or occult knowledge. Networks decay when meaning is imported (extrinsic) or even when it arises as a result of the network's interactions with other exegetic, nomological, or hermeneutic systems.

Mental illness may be exactly this: an exclusively internal generation of meaning which is not subjected to unimpaired or rigorous reality testing.

(2) Networks thrive when they generate value endogenously, by empowering and gratifying their members as they leverage the total resources of the network. Political parties in opposition, social media, and the Freemasons are examples of such networks. Networks decay when they depend on the outside for value creation (exogenous value proposition). Even hybrid networks – such as MLMs (Multi-Level Marketing) – are doomed to fail ultimately.

Again, mental illness is largely solipsistic (for example, in the cases of delusions or hallucinations). It serves to restore both ego-syntony and self-efficacy. It is therefore of critical value to the mentally ill patient. This might explain why curing mental illness and healing are so difficult to accomplish: mental disorders, in most cases, are positive adaptations which allow for the optimization of scarce resources under the constraints of the individual's idiosyncratic personality.

Thus, the more insulated, self-contained, and self-sufficient the network and its memplex are as far as generating meaning (goals) and value (benefits, both emotional and economic) – the longer it survives and the more it prospers. Facebook and Apple are prime examples of such insular, closed, exclusive ecosystems. Mental illness is another such instance.

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